

**Job Title:** Chief Financial Officer (CFO)

**Reports To:** CEO / President

**FLSA:**

Exempt

Manitowoc Tool & Machining is a precision machining and custom tooling manufacturer based in Manitowoc, Wisconsin. The company has built a strong regional and national reputation for delivering high-quality, custom-engineered components and tooling solutions for a variety of industries, including:

- Automotive
- Aerospace
- Defense
- Industrial Equipment
- Medical Devices

MTM combines advanced machining technologies with deep engineering expertise, offering capabilities such as CNC milling and turning, jig and fixture manufacturing, precision grinding, and custom tooling

### **Position Overview**

Reporting to the CEO / President, the CFO is a key member of the Corporate Leadership Team and assumes a strategic role in the overall management of the company. The CFO will have primary day-to-day responsibility for planning, implementing, managing and controlling all financial-related activities of the company. This will include direct responsibility for accounting, finance, forecasting and strategic planning. This position supervises the Accounting team.

### **Essential Job Functions**

- Serve as a key member of executive leadership team. Participate in and support pivotal decisions as they relate to strategic initiatives and operational models.
- Evaluate and advise on the impact of long-range planning, introduction of new programs/ strategies and regulatory action.
- Assess and evaluate financial performance of the organization regarding long-term operational goals, budgets and forecasts.
- Oversee the development of annual financial objectives that align with the Company's plan for growth and expansion.
- Develop annual operating budget and maintain monthly budget to actual comparisons.
- Conduct detailed review of financial results on a monthly, quarterly, and annual basis; including comparisons against plan and identifying key drivers of financial results.
- Prepare financial management reports and present findings and recommendations to President and senior leaders. Prepare board materials regarding financial results and projections. Oversee the annual financial statement review.
- Manage processes for financial forecasting, consolidation and reporting.
- Engage with senior management on pricing reviews, purchasing and inventory management to drive profitability.

- Ensure that effective internal controls are in place and ensure compliance with GAAP and applicable federal, state and local regulatory laws and rules for financial and tax reporting.
- Direct and oversee all aspects of the Finance & Accounting functions of the organization
- Prepare journal entries necessary to comply with GAAP and close the books timely each month.
- Coach, mentor and develop Accounting team

## **Unique Selling Points:**

### Precision & Quality Focus

- Known for tight-tolerance work and consistent quality control.
- ISO 9001 or similar certifications (if applicable) reinforce their quality system.
- Long-term relationships with Tier 1 and OEM customers due to quality and reliability.

### Engineering-Driven Solutions

- Not just a job shop—MTM offers value-added engineering input to help customers design and optimize parts and tools before production begins. Expertise in tooling design and build gives them an edge in complex manufacturing environments.

### Diversified Customer Base

- Serves multiple industries, reducing exposure to cyclic downturns in any single market (e.g., automotive or aerospace).
- Ability to adapt tooling and machining solutions across sectors.
- Every day's outlook is different.

### Lean, Scalable Operations

- Mid-sized operation with scalable capacity.
- Investment in modern CNC and CAD/CAM systems, enabling them to compete with larger manufacturers on quality and delivery while remaining agile.
- Strong Regional Footprint with National Reach
- Based in Wisconsin with access to major Midwest manufacturing hubs.
- Proven ability to support national clients with prototype-to-production capabilities

## **Requirements**

- Bachelor's Degree in Accounting or Finance. CPA or MBA preferred.
- 10+ years of progressive Accounting and Finance experience
- Experience in manufacturing accounting, including a strong cost accounting and inventory costing background